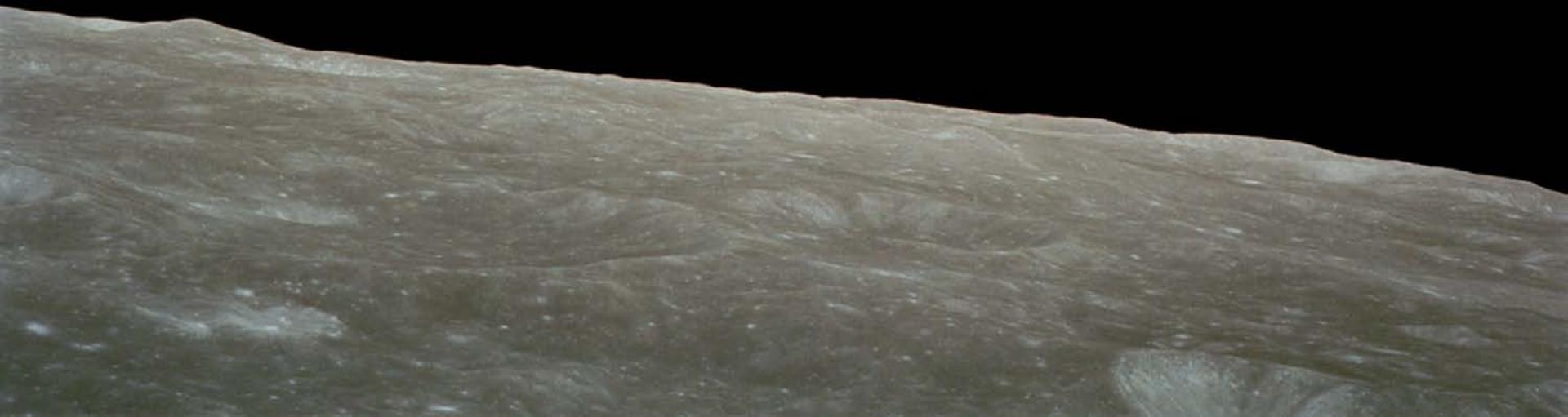


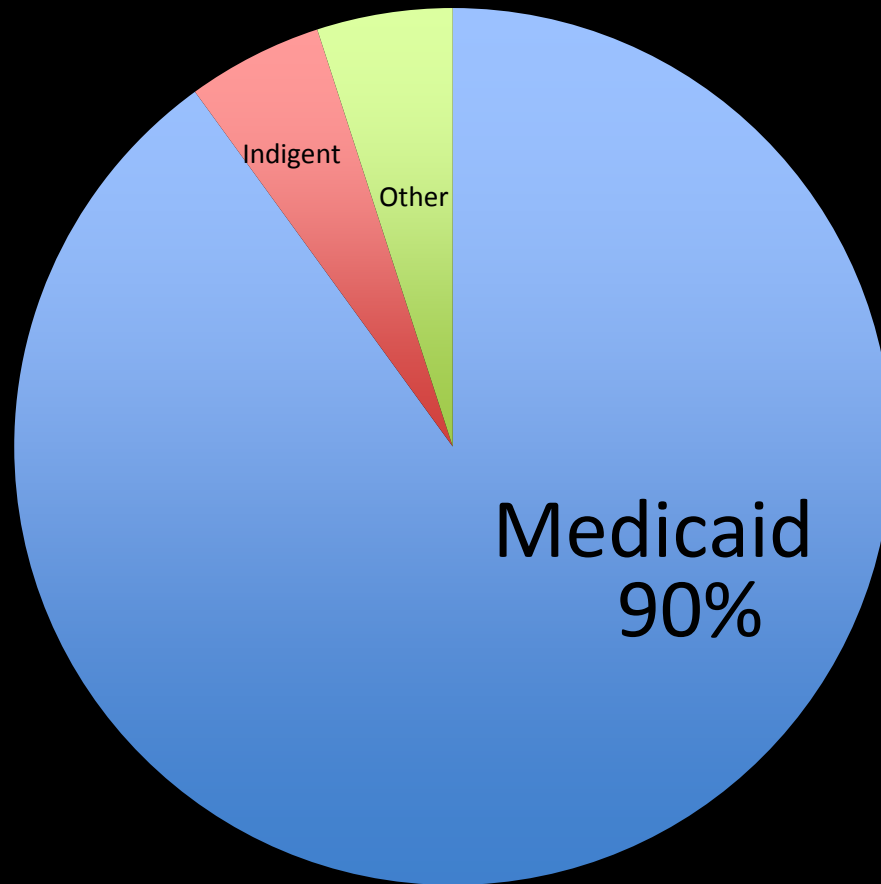
The World is Changing

*healthcare*



What if.....?

# Insurance Status



# More Managed Care







**Within a year, more than**  
**50%** **of all adults with**  
**family incomes below**  
**200% will experience a shift**  
**between the Exchange and**  
**Medicaid or the reverse.**



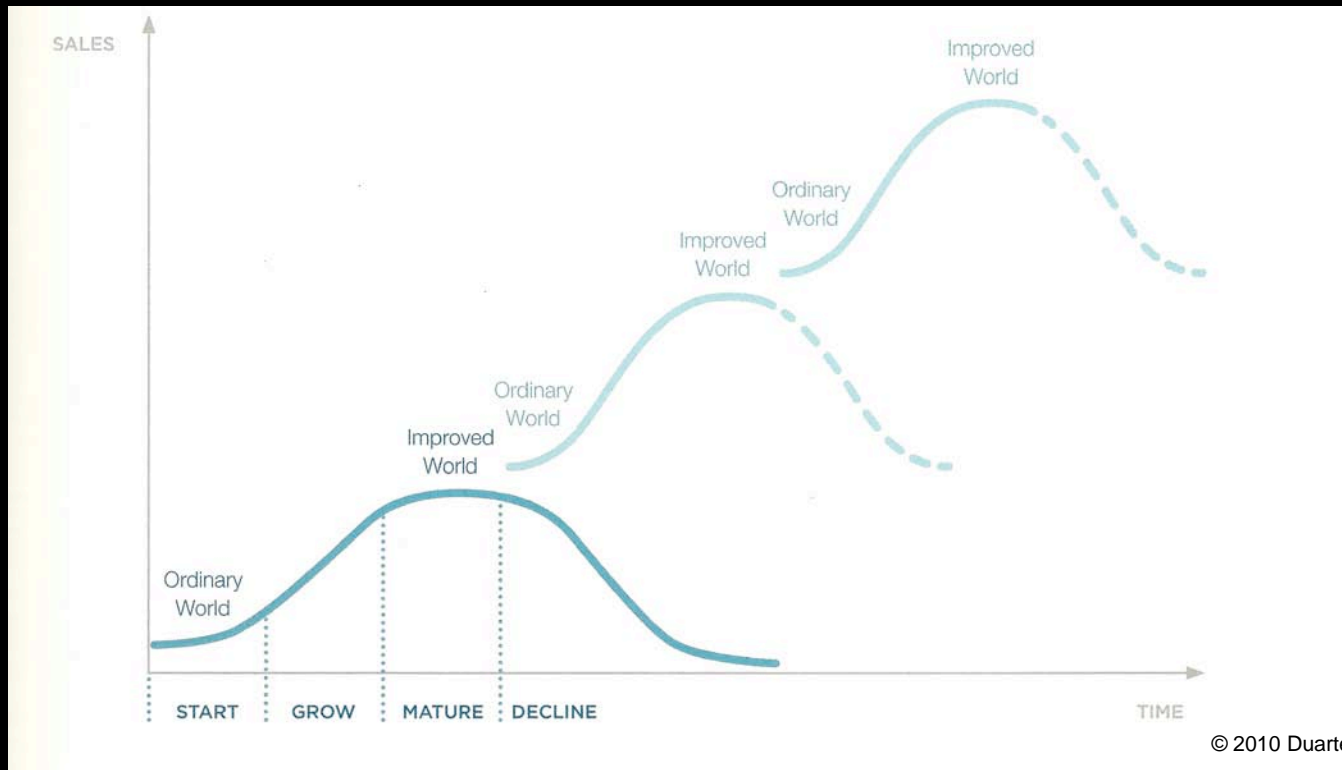
What if the legal challenges to the  
ACA are successful or Managed  
Care expansion is limited?



53

Even with strong economic growth, the next Legislature will face significant budget challenges in 2013.





“Progress is impossible without change, and those who cannot change their minds cannot change anything.”

– *George Bernard Shaw*

How do Community Centers  
proactively participate?

Get Smart

Define Success

Quantify Challenges

Propose Solutions

# Get Smart

Define Success

Quantify Challenges

Propose Solutions

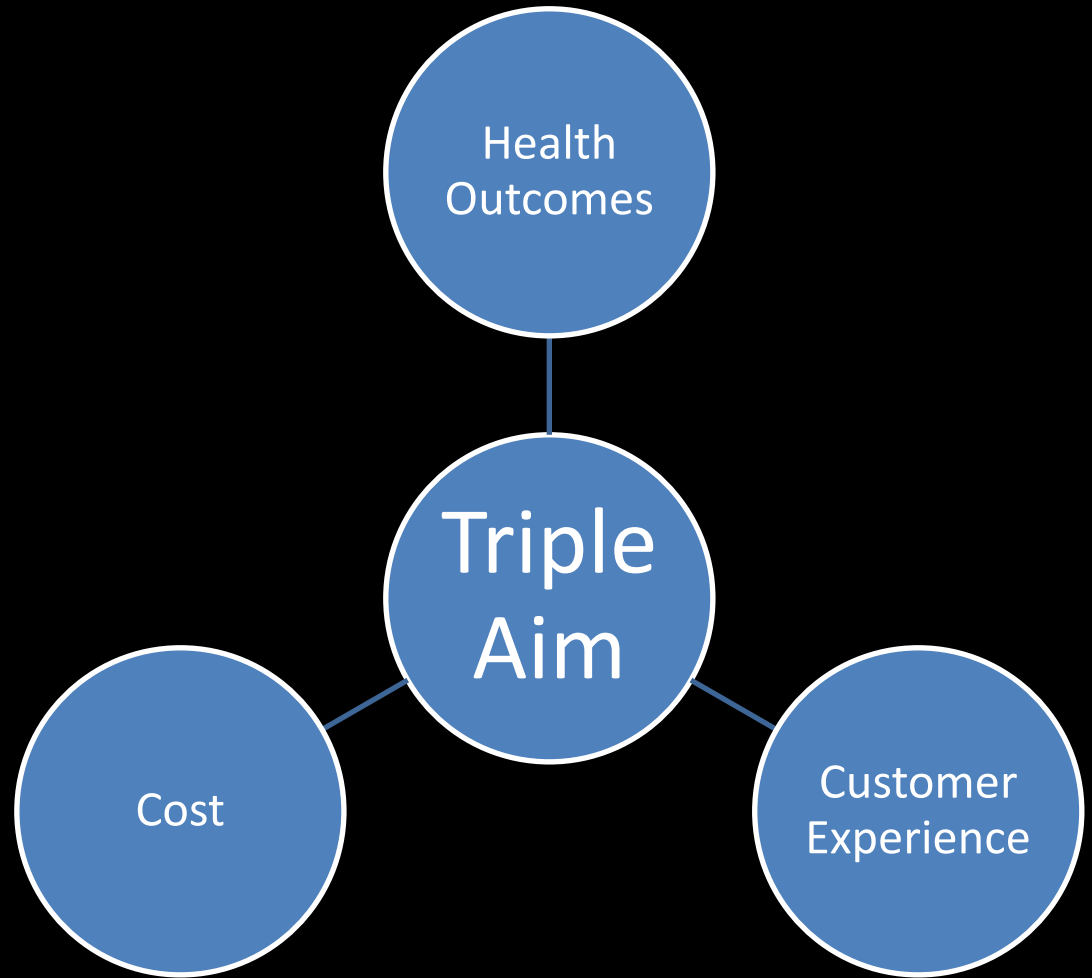


Get Smart

Define Success

Quantify Challenges

Propose Solutions



Get Smart  
Define Success  
Quantify Challenges  
Propose Solutions

Service Delivery Design

Payment Structures

Clinical Competency

Customer Satisfaction

Technology

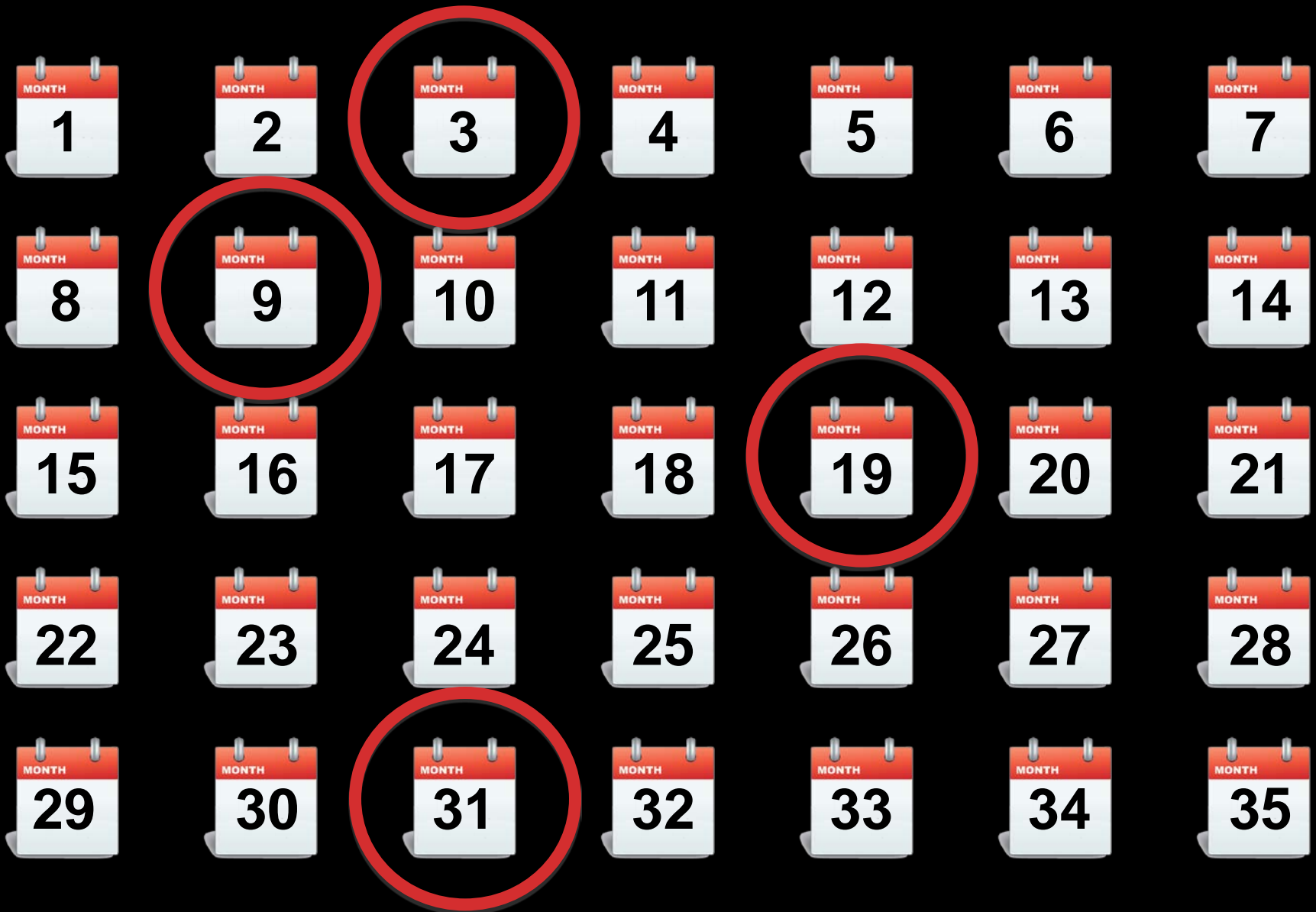
Local Pressures

State Pressures

Get Smart  
Define Success  
Quantify Challenges  
**Propose Solutions**



# How long do we have?



# Guiding Principles for System Transformation

**We serve a greater cause.** Our primary responsibility is to ensure that specialized mental health/intellectual disability services and supports are available to those who need them. This is more important than any institution, tradition, or legacy role.

**We welcome change.** The changes underway provide an unprecedented opportunity to expand and improve care. We can play a key role in this transformation.

**We build on success.** If Community Centers are to be viable, we must deliver results within the resources available. We have a proven record of doing that in ways that meet local needs.

**We enter a new arena.** We must understand the larger healthcare environment and become valued partners within it.



